



December 12, 2017

VEI Demo

Attention: Mr.

PROPOSAL NUMBER Q-6504-1

Dear Mr. :

We are pleased to present our proposal to furnish and install a **VERSALIFT MODEL VO270E** aerial device, with a steel flatbed body, mounted on a **2015 Freightliner 108SD 4x4** chassis, in accordance with the following specifications:

I VO270E Basic Standard Equipment

- Platform capacity of 350 lbs.
- Platform mounted Highly Resistant control handle including safety trigger and emergency stop/dump valve.
- Full pressure turret mounted controls with override.
- Continuous rotation.
- Emergency power system.
- Seven gpm open center hydraulic system with a 2900 psi operating pressure.
- Fiberglass upper boom tested per ANSI A92.2-2010 for Category C, 46 KV and below, including vacuum flashover protection system.
- Chassis insulating system (lower boom insert) providing 24 in. insulation gap including accommodations to bridge insulation gap for testing per ANSI A92.2-2010.
- Elevator assembly giving additional 10 ft of vertical height, fully boxed arms with easy access to cylinders for maintenance with protective cage assembly. (*Rear mount, longitudinal*)
- A-frame main and auxiliary outriggers with pivot feet; two control valves and a selector valve.
- Outrigger boom interlocks and outrigger alarm for outriggers.
- Two sets of hydraulic tool outlets at platform, w/pressure limit.
- Two 1/2 in. diameter return lines.
- Remote mounted hydraulic reservoir with a 30-gallon capacity.
- Closed 24 in. X 24 in. X 39 in. platform with one inside/outside step. Mechanical bucket tilt included. Dump pin needs to be 1/2" longer than standard pin.
- Platform liner, vinyl cover, and scuff pad with step.
- Lower boom overstay protection.
- Non-lube bearings used at all pivot points.
- Unit painted urethane standard white.
- Two operator's manuals and two service manuals.
- ANSI A92.2-2009 data plate.

II BODY

- 156" long x 94" wide flatbed with 3/16" tread plate floor.
- 40" long x 48" high x 94" wide transverse compartment with the following:
 - Stainless steel two point automotive paddle latch with new rotary door latch
 - Shelving and hooks.
 - Automotive bulb type weather stripping
 - Barn type compartment doors

III ACCESSORIES

- Install aerial device to the chassis.
- Install body to the chassis.
- Furnish and install a LED lighting package and required reflectors for the body.
- Furnish and install a back-up alarm.
- Furnish and install a power distribution system with hourmeter.
- Furnish and install a master control panel into the cab.
- Furnish and install a transmission mounted PTO with a hydraulic pump for a manual transmission.
- Install all underdeck hydraulic plumbing. (*Hoses and Fittings*)
- Install Evergreen 22 Biodegradable hydraulic oil for the aerial device.
- Furnish and install fitting for tool outlets on the aerial device.
- Fabricate and install a boom rest.
- Fabricate and install a bucket rest.
- Fabricate and install a bucket access ladder for entry/exit of the bucket.
- Fabricate and install cab guard assembly. (*Expanded metal*)
- Fabricate and install an ICC bumper assembly.
- Fabricate and install one cable step assembly to the curbside rear of the flatbed with grab rail.
- Furnish and install two strobe lights with mounting bracket and branch guard to the rear of the cab guard assembly.
- Furnish and install a set of mud flaps.
- Furnish and install a set of rubber wheel chocks with handles and holders.
- Furnish and install a 15-ton pintle hook with D-rings and break-a-way eyebolt.
- Furnish and install pintle hook reinforcement to the chassis' frame rails.
- Furnish and install a 6-pin trailer socket.
- Furnish and install a Power Stop brake controller.
- Furnish and install two sets of Lifton L900 outrigger pads with holders.
- Furnish and install a 5-lb. fire extinguisher with mounting bracket.
- Furnish and install a triangle reflector kit.
- Furnish and install a manual holder for storage of manuals.
- Furnish a safety harness and lanyard.
- Prep and paint body and aerial device White in color.
- Furnish and install non-skid paint to walking surfaces.
- Furnish and install two inclinometers to the unit.
- Furnish and install warning decals.
- Perform stability test and dielectric test.
- Perform *Versalift East's QC* inspection program.

IV CHASSIS

- 2015 Freightliner 108SD 4x4
- Wheelbase: 179"; Cab to Axle: 108"

- GVW: 33,000 lbs.; Front Axle: 13,220 lbs.; Rear Axle: 19,780 lbs.
- Cummins 6.7L Diesel Engine 260 H.P.
- Allison transmission
- Air brake package with ABS
- 750 watt block heater
- Dual batteries, 2250 CCA
- 160 AMP alternator
- Air conditioning
- Single horizontal exhaust system
- Wheels: 22.5 x 8.25, 10-hole steel disc
- Front tires: 11R22.5
- Rear tires: 11R22.5
- 50 gallon fuel tank
- *More specification available upon request*

UNIT PRICE:
FOB Bethlehem, PA

Call for Pricing

We sincerely appreciate the opportunity to present our products to you. We are proud of our reputation for supplying the highest quality products and services and delivering it to our customers in a timely fashion. We look forward to your favorable consideration as your supplier.

VERSALIFT EAST

TERMS AND CONDITIONS

1. This proposal supersedes any other offered by Versalift East.
2. In preparation of this proposal, Versalift East has made every reasonable attempt to comply with the user's specifications or, where necessary, list alternative choices. Purchasers are required to review this presentation to verify compliance with their equipment.
3. ***Formal delivery will be confirmed once signed specifications and drawings are approved.***
4. Versalift East makes every effort to meet the delivery commitments we provide to our customers. Unfortunately, if a chassis, body, or equipment manufacturer fails to deliver the bare chassis, body, or equipment to our plant for the installation, we cannot deliver a finished product to you, our customer. Recent inconsistencies by some manufacturers have forced us to include this disclaimer in every bid. If a chassis, body, or equipment manufacturer halts or delays production for any reason, Versalift East cannot be held responsible.

5. This proposal is valid for 45 days from the date of issuance, unless otherwise specified in the bid documents.
6. All prices are in U.S. dollars.
7. Federal, state, and local taxes are not included in the unit price, unless otherwise specified in the proposal or bid documents. If tax exempt, please include a copy of the certificate when order is placed.
8. If chassis is ordered through Versalift East the chassis payment is due upon receipt of the chassis at Versalift East unless other arrangements are made. If chassis dealer will no longer honor prices quoted due to model year changes or other chassis changes prior to receipt of purchase order, customer is liable for any increase.
9. Terms of payment are net due upon receipt, unless otherwise specified. Special credit terms are available and must be established at the time the order is placed.
10. Warranties: Goods are sold only with such warranties as may be extended by the manufacturer of the product. **WE MAKE NO OTHER WARRANTY AND THERE ARE NO IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS.**